

STRATEGIC EXECUTIVE COACHING

Meta-Coaching Overview

University of Asia and the Pacific, Dining Halls 1 & 2
November 25, 2014 Investment Fee: P2,000.00

COACHING ... the least used Leadership
Style that makes the greatest difference.
- Harvard Business Review

SEMINAR DESCRIPTION

This half-day seminar teaches proven and tested coaching techniques aimed at developing an individual's or a team's full potential in contributing to organizational goals. Harness the potentials of Coaching as a productivity tool.

WHAT YOU WILL LEARN

Learn how you can:

- * equip others to discover and try new approaches;
- * motivate meaningful performance vs. instilling fear, apathy, or dependence;
- * delegate not only tasks but full ownership that invigorates innovative execution;
- * cut through layers of hesitation, uncertainty, hangups, and excuses, and get to the heart of what blocks the subordinate from performing as he should;
- * facilitate coachee's crafting of strategic solutions.

SESSION TOPICS

1. Reality Check
 - * 7 Hidden Reasons Why Employees Leave or Underperform;
 - * The 21st Century Leadership Challenge - Dealing with the Digital Native Generation!
2. Foundations of World-Class Coaching for Managers
 - * Overcoming Cuban Blindness;
 - * The Blind Side Coaching 101 (What Coaching is and isn't)
3. The Pure Coaching Difference is Results!
 - * The Coaching Purpose is Venn vs. Consulting, Mentoring, Counseling/Training
4. Inducing Productive States
 - * Getting People Beyond "Stuck" in Minutes!
5. Sensory Based Coaching Skills
 - * Actual Meta-Coaching Demonstration
 - * Open Forum Discussion

ALDEM FERNAN SALVANA

Aldem is one of only seven internationally certified Neuro-Semantic Module Trainers and one of only ten practicing internationally certified Meta-Coaches in the Philippines to date. Being one of the most sought-after coaches, Aldem has coached executives, business owners, managers across industries with significant contributions to the individuals and their impact on their organizations. To date, Aldem is also the only certified Filipino facilitator for Harvard's Dr. John Kotter's "Leading Bold Change" Workshop.

RESOURCE PERSON

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To: SDSs
For your information
& appropriate action, please.
Thanks. Joe Alen
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